tecRACER
Cloud Enabling Your Business

aws PARTNER Premier Tier Services
aws PARTNER Advanced Tier Training
aws 200 CERTIFIED



CLOUD POTENTIAL ANALYSIS

CHALLENGES

- **Decision-makers need reliable information** when deciding to migrate to the cloud
- **A 1:1 comparison between on-prem (Capex) and cloud (Opex - pay per use)** is not useful
- Specialized knowledge and experience are necessary for the preparation of detailed Cloud Cost Analyses

ADVANTAGES

- **100% free analysis** (pre-investment from AWS and tecRacer)
- **Decision makers receive reliable information**
  1. Extensive **business case** with an AWS Cost Analysis (TCO) for Windows and SQL workloads (on average 36% cost reduction through rightsizing)
  2. Security check of the infrastructure with TrendMicro technology
  3. Storage check of the infrastructure with NetApp technology
- **tecRacer expert advice on a migration** (costs, licenses, migration strategies, end-of-life support) with over 10 years experience as an AWS Cloud Partner

SERVICES

- **Data extraction and preparation** (optionally tool-based or manual)
- Detailed **Cost Analysis and Business Case**
- **Close cooperation with AWS** regarding further funding opportunities for your future Cloud Journey (e.g. Migration Acceleration Program)

	Light	Plus	Premium
	Technical/Business	Security	All Perspectives
Optimization & Licensing Assessment	✓	✓	✓
On-Premises Security Assessment powered by Trend Micro		✓	✓
Storage Discovery Assessment			✓
Migration Readiness Assessment			✓

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